



Performance Tour Application

Tour Destination _____

Tour Number of Nights _____ Departure Date _____ Return Date _____

Organization or School Name _____

Address _____ City _____ State _____ Zip _____

Day Phone: _____ Home Phone: _____ Fax: _____

Email _____

Referred by _____

Director _____ Ensemble _____

Director _____ Ensemble _____

Assistant Director _____ Ensemble _____

Trip Coordinator/ Booster Member _____

Approximate Number of Travelers _____

I, on behalf of the above-listed organization/participants, agree to travel with Gateway Music Festivals & Tours, Inc. I have also signed the last page of this agreement indicating that I have read and accept the Terms and Conditions set forth by Gateway Music Festivals & Tours, Inc.

Director Signature _____ Date _____

Title _____

Administrator Signature _____ Date _____

Title _____

Enclosed:

- Completed and Signed Performance Tour Application
- \$500.00 Non-Refundable Application Fee (to be applied to the payment of the tour)
- Signed "Terms and Conditions" (last page)

Mail to: Gateway Music Festivals & Tours, P.O. Box 1165, Monticello, MN 55362



Terms and Conditions

1. Application Fee: A non-refundable fee of \$500.00 must accompany this application. This amount will be credited to the payment of the tour before the final group payment.

2. Continental U. S. Air Deposit \$50.00 per person air deposit due 11-12 months prior to departure
Hawaii/International Air Deposit \$100.00 per person minimum air deposit due 11-12 months prior to departure
May vary according to specific air contracts.

3. Continental U. S. Land Deposit \$50.00 per person land deposit due 11-12 months prior to departure
Hawaii/International Land Deposit \$100.00 per person land deposit due 11-12 months prior to departure

4. Payment Schedule: After the air and land deposits, the remaining balance is divided into four equal installments, to be paid 135/105/75/45 days prior to departure. Services are subject to cancellation by Gateway Music Festivals & Tours, Inc. ("Gateway") if payments are not received by their due dates. If Gateway has not received payment in full 45 days prior to departure, Gateway reserves the right to cancel all arrangements and withhold all payments made. All payments must be made in United States currency. Checks should be made payable to "Gateway Music Festivals and Tours, Inc."

5. Air Price: Airfares quoted in proposals are estimated and cannot be confirmed until a deposit is paid and group seats are reserved. After group seats are reserved, additional seats on the group itinerary may be unavailable or available at a higher fare. Air taxes and fuel surcharges are subject to change until tickets are issued, approximately 60 days prior to departure.

6. Land Price: Per person land prices are based on a specific number of passengers. If the number of passengers changes, the land price may change. International land prices are based on foreign exchange rates in effect on the date the proposal is sent. Land prices will be finalized 60 days prior to departure, based on the final number of passengers and the foreign exchange rate at which Gateway made payments for the group's services and/or fees. Land prices are subject to vendor increases.

7. Air Cancellation Fees: Air cancellation schedules vary according to specific air contracts. When base airfare is confirmed, Gateway will submit the air cancellation and terms to the group. Up until 120 days prior to departure, if the entire group cancels, a flat air cancellation fee of \$1,000.00 will be assessed, plus any additional vendors' fees. Individual air deposits may be refundable until 120 days prior to departure, or may become immediately non-refundable upon receipt, according to specific air contracts. Tickets are normally issued 60 days prior to departure. Once tickets are issued, tickets are non-refundable and non-transferable. A ticket cancelled within 60 days is forfeited and the value may not be applied toward future travel. Name changes may or may not be possible for an additional fee, depending on your air contract.

8. Land Cancellations Fees: Up until 120 days prior to departure, individual land deposits are refundable with the exception of a flat land cancellation fee of \$1,000.00 if the entire group cancels, plus any additional vendors' fees. Vendors may assess fees in addition to Gateway's cancellation fees. In the case of an individual cancellation, if a replacement of the same gender is found and the room block is not affected, cancellation fees may be reduced.

Land cancellation fees from 120 days until departure are as follows:

119 – 106 days:	25% of land cost
105 – 61 days:	50% of land cost
60 – 16 days:	75% of land cost
15 days – departure:	100% of land cost

9. New Passenger Fee: Each new passenger added to the group within 60 days of departure will be assessed a \$200.00 surcharge in addition to any vendor fees or rate increases incurred by Gateway. To confirm an additional passenger, Gateway must receive an updated rooming list and flight manifest.

10. Travel Insurance: Gateway encourages an individual travel insurance policy to protect against cancellation, baggage loss, and medical expenses. The cost is not included in the proposal, unless otherwise noted, and may be purchased from Gateway.

11. Partial Land Packages: Gateway will not arrange partial land packages for individuals. All group passengers must purchase a full land package through Gateway. While on tour, individuals who have not purchased the full land package are not permitted to travel on the group motorcoach or to attend group activities or meals as part of your group's reservation. They may book their own arrangements that shadow your group but cannot be considered part of your group's reservation in any way. Passengers who have not purchased a land package through Gateway are not covered by Gateway's or our vendors' liability insurance.

12. Land Only Passengers: Passengers who choose to make their own individual air arrangements may purchase a Land Only package. If a land only passenger arrives or departs separately from the group's air schedule they will be physically and financially responsible for arranging their own transportation to meet up with the group, wherever the group may be in their itinerary, and for arranging their own return transportation to the airport for their return flight.

13. Airline Obligations: The services of any ARC or IATA member airline may be used in connection with this tour. The responsibilities of the designated carrier in the operation of this tour are limited to the air transportation involved. Your airline ticket constitutes a contract between yourself and the airline (and not Gateway) even if purchased through Gateway. Gateway is not liable for, and does not assume responsibility or accept claims with regard to, seat assignments, schedule changes, flight delays, name changes, flight changes, cancellation claims for a refund or reimbursement of airline ticket fees, loss or damage to baggage or death or injury to person or property, or any other loss or expense incurred by you for any reason whatsoever (including, without limitation to bankruptcy, insolvency, reorganization of a carrier or similar result from creditors) when purchasing or using the carriers services. You are subject to and limited by the terms of applicable tariffs imposed by the carrier or any applicable governmental agency, from time to time, in connection with your air travel. In the event that a flight is oversold and insufficient passengers volunteer to travel on another flight, air carriers reserve the right to rebook customers on another flight involuntarily. The airline will attempt to rebook passengers on the first available flight to the ticketed destination. If flights on that airline are unavailable, the airline will strive to provide comparable accommodations on another airline with which it has a ticketing agreement. Gateway is not liable or responsible for any such cancellations or the airline's failure to find an alternative flight.

Seat assignments cannot be requested through Gateway and will be assigned randomly by the airline. We cannot submit requests to the airlines as our requests are never guaranteed and rarely honored. You can request to have your seat changed through the airline at airport check-in and they will assist you, if possible.

14. Air Deviations: A limited number of air deviations may or may not be allowed, depending on specific air contracts. Gateway charges a non-refundable deviation handling fee in addition to possible airline handling fees and airfare supplements.

15. Luggage: This proposal includes the cost of transporting one personal suitcase and one carry-on item per person via motorcoach. Regarding airline transportation, the cost of checked luggage and instruments are not included in your proposal unless you request an estimated total amount to be included in your package. Each airline also places restrictions on the linear inches and weight of checked and carry-on items. Group members are responsible to pay applicable oversized or overweight fees to the airline upon check-in as these are not included in your proposal. Group members are responsible for any lost personal property. Gateway and/or its staff are not responsible for locating or forwarding lost items.

16. Itinerary Changes: Participation in the program constitutes approval of the itinerary and program costs. Gateway shall have the right to alter, amend, or cancel programs and to make any adjustments to the program cost prior to departure in order to meet unanticipated contingencies, as Gateway shall determine in consultation with the organization's leadership. Such changes shall not be grounds for cancellation without penalty. Should conditions beyond the control of Gateway require that changes be made to the itinerary, Gateway will endeavor to provide, but shall not guarantee, alternate activities of an equal or higher value. Once the tour begins any changes in itinerary must be approved by a Director of Gateway. If any additional services are requested, Gateway must handle booking and must receive payment for said services within two weeks of the group's return date.

17. Gateway Tour Manager: Your Gateway Tour Manager will be responsible for the overall operation of the tour, ensuring that you receive all services listed on your Inclusions to Date document. Tour Managers are not responsible for behavioral issues, chaperone duties, individual health issues, or anything else that distracts them from the entire group. Your Gateway Tour Manager may or may not be a licensed guide in your tour destination.

18. Behavioral Standards: Gateway in consultation with the organization's leadership shall have the right to enforce whatever rules and standards it deems reasonable with respect to the behavior of the participants traveling with Gateway. Such rules may include, without limitation, attendance at scheduled activities, curfew, dress standards, vulgar language, smoking, illegal drugs, and underage alcohol consumption. If a participant fails to comply with any such rules, Gateway in consultation with the organization's leadership shall have the right to send the participant home by the first available transportation at the expense of the participant or his/her responsible party. The organization/participant recognizes that Gateway is not responsible for the conduct of any participant on the tour and the organization/participant hereby agrees to indemnify and hold Gateway harmless from and against any and all claims, actions, causes of action, demands, liabilities, damages, costs and expenses, including, but not limited to, attorneys' fees, arising out of or in any way related to, the actions or omission of any participant on the tour with Gateway.

19. Special Needs: Gateway must be notified of any children traveling under 2 years of age and any physically handicapped passengers as soon as they are recorded as a passenger on your manifests so that we may attempt to make the appropriate arrangements.



20. Dietary Needs: If you have any passengers with dietary restrictions or allergies Gateway must be notified immediately. Gateway will notify the vendors of these needs but can not guarantee that all needs can be met by the vendors. Ultimately, it is the passenger's responsibility to always check to make sure that their restrictions are known at each restaurant and that they are eating something that follows their dietary needs. If the vendor is not able to provide an alternative, it is the passenger's responsibility to find and pay for a replacement.

21. Festival Participation: If your proposal includes participation in a music festival, we will advise the status of that festival 45-90 days prior to departure. Should there be an insufficient number of groups to operate a festival, Gateway reserves the right to convert your package to a performance tour.

22. Photography: The organization and each participant, hereby consents to Gateway taking, processing, publishing or otherwise using photographs of the advisor or the participants, either alone or with others, in any way deemed desirable by Gateway, in its sole discretion, and the undersigned organization and each participant hereby waives all rights in and to any such photographs and agrees not to bring any action or cause of action in connection with any such photographs, or Gateway's use of the same.

23. Events beyond Gateway's Control: Gateway shall not be responsible for, and Gateway and its officers, directors, employees and agents are hereby released from all claims arising out of, events beyond its control, including, without limitation, acts of God, strikes, or governmental restrictions, or for acts of omissions of persons or companies not controlled by Gateway, including, without limitations, air carriers, bus companies, railways, and hotels.

24. Health and Safety Measures: Gateway shall have the right, but not the duty, to take whatever actions it deems necessary in regard to the health and safety of any or all participants including, without limitation, obtaining medical treatment on their behalf and transporting them home for medical or other emergency reasons, at the expense of the participant or their responsible party. For student groups: a minor may not be left unattended at any time, and the school or organization is responsible to assign someone to be present at all times. In any case, the Gateway Tour Manager must remain with the group at all times.

25. Release and Waiver: You are responsible for your own safety on the tour. The organization and each participant of a Gateway tour hereby agrees to release and fully discharge Gateway, and its officers, directors and agents, from and against any and all claims, actions, causes of action, demands, liabilities, arising out of or in any way related to events occurring on the tour, except for such claims and actions resulting from the intentional, willful, or wanton acts of Gateway or its employees. **YOU ARE AWARE AND AGREE THAT BY EXECUTING THIS WAIVER AND RELEASE, YOU ARE GIVING UP YOUR RIGHT TO BRING A LEGAL ACTION OR ASSERT A CLAIM AGAINST GATEWAY OR ITS EMPLOYEES FOR ITS NEGLIGENCE.**

26. Indemnification: The organization and each participant of a Gateway tour agrees to indemnify, defend and hold harmless, Gateway, and its officers, directors, employees and agents, from and against any and all claims, actions, demands, liabilities, damages, costs and expenses, including, but not limited to, attorneys' fees, arising out of or in any way related to events occurring on the tour. It is the intent of the parties that all indemnity obligations be without limit and without regard as to the negligence of any party or parties, regardless whether such negligence is caused in part by Gateway or its employees, except for such claims and actions resulting from the intentional, willful, or wanton acts of Gateway or its employees.

27. Governing Law and Forum Selection: This agreement/document shall be deemed executed in the State of Minnesota and construed according to the laws of the State of Minnesota. It is agreed by and between the participant and Gateway that all proceedings arising out of or in connection with any dispute concerning this agreement, the above-referenced rights and obligations, or in connection with any matter directly or indirectly related to this agreement, shall be brought in the courts of the State of Minnesota, County of Hennepin, and each of the parties irrevocably submits to the exclusive jurisdiction of said court in any such proceeding and agrees not to bring any proceeding arising out of or relating to this agreement in any other court.



If you have any questions, please contact our office for clarification at 1-800-331-8579.

Please complete all information below:

I, the undersigned, have read and hereby accept these Terms and Conditions on behalf of the organization/participants.

Director Signature _____ Date _____

Title _____

Administrator Signature _____ Date _____

Title _____